

# MEMORANDUM OF UNDERSTANDING (MoU)

Between

EthicBizz (A Cybersecurity & Emerging Tech Skill Development Startup)

And

\_\_\_\_\_ (Name of School/College/University)

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## 1. Preamble

This Memorandum of Understanding (MoU) is executed on this \_\_\_\_ day of \_\_\_\_\_, 20, between:

**EthicBizz**, a educational technology skill development organization working in the domains of cybersecurity, artificial intelligence, web development, and innovation, hereinafter referred to as "*EthicBizz*",

and

\_\_\_\_\_ (Institution Name), located at \_\_\_\_\_, hereinafter referred to as "*the Institution*".

Both parties hereby agree to collaborate to establish an **EB School** model focused on cybersecurity, AI, and emerging technologies through innovative education, project-based learning, and global certification pathways.

## 2. Purpose of the MoU

The purpose of this MoU is to establish an **EB School** and an **EB Centre for Applied Cybersecurity & AI (ECACA)** within the Institution to:

- Deliver structured cybersecurity, AI, cloud, and digital technology education
- Provide hands-on experiential learning and projects
- Build student capability through a multi-level curriculum framework (EPC–ERWA–ECP)
- Facilitate certification pathways, industry mentorship, and innovation
- Strengthen 21st-century skills, NEP-aligned education, and institutional brand value

This MoU outlines the responsibilities, deliverables, implementation framework, program structure, and governance required to operationalize the EB School model.

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## 3. Scope of Collaboration

The collaboration includes:

1. Establishment of the **EB School** and **ECACA** inside the Institution
2. Joint delivery of the **EthicBizz Curriculum Framework**

3. Conducting workshops, events, bootcamps, hackathons, and capstone showcases
  4. Faculty development programs (FDPs)
  5. Access to training resources, tools, and learning materials
  6. Participation in national- and global-level certification pathways
  7. Joint branding and promotion of institutional achievements
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## 4. Responsibilities of EthicBizz

EthicBizz agrees to:

### 4.1 Curriculum & Program Delivery

- Deliver the full curriculum under EPC, ERWA, and ECP
- Conduct regular training sessions through qualified trainers and mentors
- Provide cloud-based, ethical, and secure learning environments
- Ensure all cybersecurity activities remain within safe, sandboxed labs

### 4.2 Mentorship & Events

- Provide industry mentors for advanced sessions
- Conduct hackathons, workshops, bootcamps, and expert talks
- Support students in planning and executing capstone projects

### 4.3 Evaluation & Reports

- Maintain attendance, performance, and project logs
- Provide monthly, quarterly, and annual reports
- Evaluate capstone projects using standardized rubrics

### 4.4 Branding & Certification Pathways

- Support institution branding as an EB School
  - Provide templates, certificates, digital badges
  - Guide students toward EC-Council, Microsoft, or relevant certifications
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## 5. Responsibilities of the Institution

The Institution agrees to:

## 5.1 Infrastructure

- Provide a dedicated classroom/lab for ECACA
- Ensure internet connectivity, projector/LED, and seating arrangements
- Provide administrative support for scheduling sessions and events

## 5.2 Coordination

- Appoint a dedicated Faculty Coordinator
- Facilitate communication and student registration
- Support awareness sessions, student mobilisation, and attendance tracking

## 5.3 Support for Events & Programs

- Allocate space for bootcamps, fests, and showcases
  - Allow co-branding on official posters, displays, and institutional media
  - Support participation of faculty in FDPs
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# 6. Financial Terms

1. The program will run on a mutually-agreed fee model:
    - Per-student model, OR
    - Per-batch model, OR
    - Institutional annual package
  2. The financial structure, payment terms, and batch sizes will be formalized through a **Financial Annexure** signed separately prior to batch commencement.
  3. Certification fees (if applicable) will be paid by the student or institution unless otherwise specified.
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# 7. Duration & Validity

- This MoU is valid for **2 years** from the date of signing.
  - It may be **renewed** upon mutual consent.
  - The program activities begin immediately after the onboarding phase.
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# 8. Confidentiality

Both parties agree to maintain confidentiality regarding:

- Student data
  - Institutional policies
  - Internal academic performance records
  - Proprietary curriculum, tools, and content shared by EthicBizz
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## 9. Intellectual Property Rights (IPR)

- All curriculum, training content, tools, and materials provided by EthicBizz remain its intellectual property.
  - Student-created projects remain the intellectual property of students and the Institution, with EthicBizz having permission to feature them (with consent) for educational and promotional use.
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## 10. Review & Governance

A joint review committee will meet:

- **Monthly** for activity review
- **Quarterly** for performance evaluation
- **Annually** to plan scaling, additional streams, and improvements

Governance will follow the structure outlined in **Annexure C**.

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## 9. Termination Clause

Either party may terminate the MoU under the following conditions:

- 60-day written notice
- Material breach of agreed responsibilities
- Force majeure conditions

In case of termination:

- Ongoing student batches will be completed
  - Fees already paid will follow the Financial Annexure terms
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## 10. Annexures Included

The following annexures form an integral part of this MoU:

- **Annexure A – Detailed Curriculum (EPC–ERWA–ECP)**
  - **Annexure B – Infrastructure Requirements**
  - **Annexure C – Team Structure & Governance Model**
  - **Annexure D – Monitoring, Reporting & Impact Framework**
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## 11. Acceptance & Signatures

By signing this MoU, both Parties agree to the terms listed above and commit to a collaborative partnership to establish and operate EB School and ECACA at [Institution Name].

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### For EthicBizz

Name: **Sarash Mishra**

Designation: **Founder, EthicBizz**

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

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### For [Institution Name]

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_